

## TREASURER'S REPORT, AUGUST 24, 1936.

BY CARL G. A. HARRING.

January 1, 1935, Cash on hand.....	\$269.84	
Dues received from 9 members at \$5 each.....	45.00	
Dues received from 14 members at \$3 each.....	42.00	
		<u>\$356.84</u>
Expenses:		
Not previously accounted for:		
October 8, 1934, Printing and mailing (by President McCullough).....	\$ 25.55	
Jan. 10, 1935, Mimeographing and mailing.....	\$ 5.00	
February 1935, Mimeographing and Mailing.....	\$ 6.00	
April 19, 1935, Expenses of Professor Wilson (Attendance, Washington).....	\$ 55.00	
Expenses of Professor Hayman.....	\$ 6.00	
October 1, 1935, Postage.....	\$ 6.00	
Mimeographing.....	\$ 2.50	
Mimeographing.....	\$ 2.50	
		<u>\$108.55</u>
		108.55
On hand, December 31, 1935.....		<u>\$248.29</u>

## LET'S STOP KIDDING OURSELVES.

BY CARL HARRING.

Our Secretaries Conference has been in existence perhaps a half score of years—it is supposedly composed of the best practical minds in organized pharmacy, yet—sad to say—the practical results of our gatherings have been negligible. If I, in my humble way, were to offer an opinion as to the why and wherefore of such a state of affairs I would offer two reasons, each depending upon the other, namely: The small attendance at our meetings, and the lack of contact between the members.

There should be no necessity to argue the benefits to each and every member of such meetings as this organization affords; still less should there be any necessity of arguing the benefits that would accrue to the state associations through the secretary's participation in these conferences.

We secretaries are evidently poor salesmen or we would have sold this idea to our respective associations long ago; I am perfectly sincere when I make the assertion that a state association can make no better investment of a small part of its funds than by sending its secretary to these conferences where he may study at first hand practical ideas of his secretarial conferees and at the same time, perhaps, give them the benefit of his own experience—all for the ultimate good of association activities. But in spite of the obviousness of this procedure, a careful search of the reports of various annual meetings of different state associations fails to disclose any mention of our conference or of the desirability of maintaining and increasing the secretary's efficiency through annual contact with others who are giving their best efforts to the orderly maintenance of organized pharmacy. I would even have the temerity to suggest that the AMERICAN PHARMACEUTICAL ASSOCIATION has never sufficiently impressed the importance of this conference upon the membership at large.

What, then, must we do to make this conference a one hundred per cent proposition? The answer, in my opinion is: Propaganda and Coöperation. It should be the particular care of each secretary to impress upon his officers and executive committee the value of these gatherings